

# Comparisons of Job Characteristics

**Focus Occupation: Real Estate Brokers (41-9021)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

|    |  |
|----|--|
| << | Focus occupation element is much lower             |
| <  | Focus occupation element is lower                  |
| 0  | Focus occupation element is at a similar level     |
| >  | Focus occupation element is at a higher level      |
| >> | Focus occupation element is at a much higher level |

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 74

**Focus Occupation: Real Estate Brokers (41-9021)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

| Associated Occupation's Key Knowledge Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating |    | Evaluation of Focus Occupation                      |
|--|---------------------------------|--------------------------------|---------------------------|----|---|
| Customer and Personal Service                  | 11.3                            | 15.1                           | 17.8                      | >  | Current knowledge level is likely sufficient        |
| Mathematics                                    | 9.2                             | 14.0                           | 11.4                      | <  | Expanded education and/or training may be required  |
| Building and Construction                      | 4.0                             | 12.3                           | 9.1                       | << | Extensive education and/or training may be required |
| Clerical                                       | 7.3                             | 11.9                           | 11.5                      | 0  | Current knowledge level may be sufficient           |
| Law and Government                             | 5.9                             | 10.3                           | 11.6                      | >  | Current knowledge level is likely sufficient        |
| Economics and Accounting                       | 4.4                             | 9.0                            | 8.6                       | 0  | Current knowledge level may be sufficient           |
| Geography                                      | 3.9                             | 8.2                            | 6.4                       | <  | Expanded education and/or training may be required  |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 92

**Focus Occupation: Real Estate Brokers (41-9021)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

| Associated Occupation's Key Skills Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating |   | Evaluation of Focus Occupation        |
|---|---------------------------------|--------------------------------|---------------------------|---|---------------------------------------|
| Critical Thinking                           | 10.8                            | 13.0                           | 12.5                      | 0 | Current skill level may be sufficient |
| Reading Comprehension                       | 10.7                            | 12.8                           | 13.0                      | 0 | Current skill level may be sufficient |
| Writing                                     | 9.2                             | 11.2                           | 11.0                      | 0 | Current skill level may be sufficient |
| Judgment and Decision Making                | 9.4                             | 10.8                           | 11.9                      | > | Skill level is likely sufficient      |
| Active Learning                             | 8.7                             | 10.5                           | 10.1                      | 0 | Current skill level may be sufficient |

|             |     |     |     |    |  |
|-------------|-----|-----|-----|----|--|
| Mathematics | 6.2 | 9.4 | 6.9 | << | Extensive development of skills in this area may be required |
|-------------|-----|-----|-----|----|--|

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

|                  |  |
|------------------|--|
| <b>Abilities</b> | <b>Similarity of Focus Occupation to Associated Occupation: 91</b> |
|------------------|--|

| Focus Occupation: Real Estate Brokers (41-9021)<br>Associated Occupation: Appraisers and Assessors of Real Estate (13-2021) |                                 |                                |                           |                                |  |
|---|---------------------------------|--------------------------------|---------------------------|--------------------------------|--|
| Associated Occupation's Key Abilities Elements  | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |  |
| Near Vision   | 11.1                            | 13.1                           | 13.2                      | 0                              | Current ability level may be sufficient            |
| Written Comprehension   | 11.0                            | 13.0                           | 13.5                      | 0                              | Current ability level may be sufficient            |
| Deductive Reasoning   | 10.6                            | 12.4                           | 11.4                      | 0                              | Current ability level may be sufficient            |
| Inductive Reasoning   | 10.2                            | 11.7                           | 8.5                       | <<                             | Extensive improvement in abilities may be required |
| Category Flexibility  | 9.0                             | 10.3                           | 5.6                       | <<                             | Extensive improvement in abilities may be required |
| Mathematical Reasoning  | 6.3                             | 9.1                            | 6.2                       | <<                             | Extensive improvement in abilities may be required |
| Number Facility   | 6.3                             | 8.9                            | 4.4                       | <<                             | Extensive improvement in abilities may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

|  |  |
|--|--|
| <b>Activities that Both Occupations Have in Common</b> | <b>Similarity of Focus Occupation to Associated Occupation: 86</b> |
|--|--|

| Focus Occupation: Real Estate Brokers (41-9021)<br>Associated Occupation: Appraisers and Assessors of Real Estate (13-2021) |                         |
|---|-------------------------|
| Work Activities   | Exclusivity of Activity |
| Analyze financial data  | 57                      |
| Appraise value of real estate   | 95                      |
| Compute financial data  | 53                      |
| Follow contract, property, or insurance laws  | 70                      |
| Follow tax laws or regulations  | 82                      |
| Inspect property  | 85                      |
| Maintain records, reports, or files   | 5                       |
| Obtain information from individuals   | 24                      |
| Use real estate terminology   | 95                      |

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: 79

**Focus Occupation: Real Estate Brokers (41-9021)**  
**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

| Tools and Technologies   | Exclusivity |
|--|-------------|
| Business function specific software                              | 1           |
| Computers  | 1           |
| Content authoring and editing software                           | 1           |
| Data management and query software                               | 1           |
| Finance accounting and enterprise resource planning ERP software | 2           |
| Industry specific software                                       | 1           |
| Information exchange software                                    | 1           |
| Network applications software                                    | 1           |

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.